# LEADERSHIP ESSENTIALS

#### **OVERVIEW**

Fast paced and highly experiential, *The Leadership Essentials Workshop* is uniquely designed to equip managers with the practices and competencies necessary to lead successfully at the personal, interpersonal, team and organizational levels. It provides a strong developmental foundation for both new and seasoned leaders. The experience will equip the participants to answer the following questions:

HOW INCLUSES

- 1. Have you earned the right to lead?
- 2. Do you help **others** learn and perform at their best?
- 3. Does your team produce extraordinary results?
- 4. Do you create exceptional focus throughout the organization?

## THE LEADERSHIP ESSENTIALS MODEL

Over the course of four distinct modules, participants are guided through a series of thought-provoking lecturettes, highly-engaging exercises, personal coaching sessions and feedback-rich experientials.



*Module #1: Leading Self* - Leadership development starts with self-development, and in this module participants will closely examine how they show up as leaders. The module offers a unique opportunity for participants to reflect on the passions and core ideals that are most important to them at this point in their careers and lives, and to explore the main contributors to a strong leadership presence.

*Module #2: Leading Others -* This module takes the best practices and approaches of professional coaches and introduces these in a leadership context. It equips leaders with coaching skills and practices they can use to have a significant influence on the performance, learning and careers of others.

*Module #3: Leading the Team* - This module equips leaders with the skills to bring a team together, harness the power of human creativity, and generate innovative solutions to real business issues. Participants are also introduced to The Bluepoint Execution model they can employ to increase the ability of their teams to rapidly complete high impact projects.

*Module #4: Leading the Organization -* In this module participants will learn how they can create exceptional alignment throughout their teams and organizations through the use of *The Leader Speaks Communication Process*. They will practice their communication on live business issues and will receive direct feedback on their personal effectiveness.



#### WORKSHOP AGENDA

Day One

Organization and the Challenge of Leadership

The Leadership Essentials Inventory (LEI)

## LEADING SELF

Authenticity Passion & Purpose

Leadership Presence

## **LEADING OTHERS**

Coaching for High Performance & Development

> The Five Core Coaching Practices

Coaching Experiential #1 My Leadership Challenges

Day Two

# LEADING OTHERS

**Innovation in Organizations** 

Leading the Innovation Team

Excellence in Execution

#### LEADING THE ORGANIZATION

Alignment & Engagement The Power of Leadership Communication

Making Personal Connections The Compelling Future The Profound Story

**Coaching Experiential #2** *Making Great Leadership a Habit* 

#### **BENEFITS**

#### Participants will be better able to:

- apply a solid, research-based model for effective leadership,
- recognize and develop their leadership role within the organization,
- enhance their personal leadership presence and authenticity,
- learn to coach others for high performance and accelerated development,
- lift the performance of teams by creating an environment where innovation flourishes,
- develop improved organizational commitment and alignment, and
- leave with specific commitments that will ensure implementation of new behavior and an operational plan.

#### Organizational benefits include:

- improved talent retention and loyalty,
- increased employee engagement levels,
- higher morale, and improved trust and respect throughout the organization,
- employees feel valued, understand their role and how they contribute to the big picture,
- a more fertile environment for innovation and highly productive teams, and
- improved commitment and alignment.

#### AUDIENCE

For leaders at all levels - from new to seasoned.

#### **DURATION**

One-day, two-day and virtual sessions available.

#### **DELIVERY TYPE**

Classroom, conference or online delivery.

## **LEARNING APPLICATION**

Workshop graduates have access to the *Bluepoint Micro eLearning Program* powered by Mindmarker, a 16-week reinforcement program designed to maximize the effectiveness of the workshop and help participants make real, sustained change in their day-to-day behavior.

